

# GRANITE COMPUTER SOLUTIONS

INFORMATION TECHNOLOGY | NETWORKING | INSTALLATION | SUPPORT | CONSULTANCY | PROJECT MANAGEMENT

## Granite Computer Solutions - Client Questionnaire

Granite Computer Solutions are creating a series of client case studies for direct marketing. Our intention is to promote both your business and ours. Please take a moment to complete this questionnaire and return it to Tim Hawes using the enclosed pre-paid envelope.

1. What is your company name?

\_\_\_\_\_ ANGLIAN WATER SERVICES. \_\_\_\_\_

2. What is your full name and job title?

\_\_\_\_\_ MR PAUL KITCHEN - TREATMENT MANAGER. \_\_\_\_\_

3. What is your business sales telephone number?

\_\_\_\_\_ 01375 817500 \_\_\_\_\_

4. Please describe your business:

\_\_\_\_\_ WASTE WATER TREATMENT SITE. \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

5. Please provide a brief history of your business:

\_\_\_\_\_ THE TILBURY TREATMENT SITE WAS ESTABLISHED SOME \_\_\_\_\_

\_\_\_\_\_ YEARS AGO TO IMPROVE THE SEWAGE SYSTEM TO MEET THE \_\_\_\_\_

\_\_\_\_\_ GROWING DEMAND DUE TO THE RAPID GROWTH OF THE AREA \_\_\_\_\_

\_\_\_\_\_ AND ALSO THE HIGHER STANDARDS NOW SET BY THE \_\_\_\_\_

\_\_\_\_\_ UK REGULATORS \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



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**6. How did you find out about Granite Computer Solutions?**

GOOGLE - INTERNET SEARCH.

**7. What were the key factors in choosing Granite Computer Solutions?**

GOOD INFORMATIVE WEBSITE, LOCAL, FRIENDLY AND KNOWLEDGEABLE

**8. What services do you currently use from Granite Computer Solutions?**

(Please tick the boxes)

- |  |   |   |
|--|---|---|
| <input type="checkbox"/> I.T. Installation | <input checked="" type="checkbox"/> I.T. Support    | <input type="checkbox"/> Networking                         |
| <input type="checkbox"/> Website Design    | <input type="checkbox"/> Search Engine Optimisation | <input type="checkbox"/> Domain Name Registration & Hosting |
| <input type="checkbox"/> 0845/0800 Numbers | <input type="checkbox"/> I.T. Disaster Recovery     | <input type="checkbox"/> Bespoke Online Application Design  |

**9. What do you like about working with Granite Computer Solutions?**

VERY HELPFUL AND FRIENDLY SERVICE

**10. What are your future business plans?**

TO CONTINUE TO PROVIDE A HIGH LEVEL OF SERVICE TO THE SURROUNDING AREA.



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11. Please describe the importance of I.T. in achieving your business goals:

IT IS VERY IMPORTANT AS IT IS AND WILL BE CONTINUOUSLY  
USED TO RUN AND BACKUP THE TREATMENT SYSTEMS  
ON SITE

12. Please use the following space to write a short testimonial which we can use in future marketing collateral, this could be based on our last visit and how we helped or resolved an issue for you:

GRANITE COMPUTERS PROVIDED A VERY HELPFUL, FRIENDLY  
AND EFFICIENT SERVICE. WE WOULD HIGHLY RECOMMEND  
THEM FOR ANY IT WORK.

13. Would you like to find out about the following services? (If YES, please tick the boxes)

- |  |   |   |
|--|---|---|
| <input type="checkbox"/> I.T. Installation | <input type="checkbox"/> I.T. Support               | <input type="checkbox"/> Networking                         |
| <input type="checkbox"/> Website Design    | <input type="checkbox"/> Search Engine Optimisation | <input type="checkbox"/> Domain Name Registration & Hosting |
| <input type="checkbox"/> 0845/0800 Numbers | <input type="checkbox"/> I.T. Disaster Recovery     | <input type="checkbox"/> Bespoke Application Design         |

Thank you for taking the time to complete this short survey. Your time is very much appreciated.

**FAO Tim Hawes**  
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